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CLINTON MARK BOHLEN Jr

OBJECTIVE

Offer excellent services and products to health and human service providers in the following disciplines:

- Grant writing
- Planning
- Project management
- Economic analysis

SUMMARY OF GENERAL QUALIFICATIONS

Twenty plus years of public sector management in health and human services. Grant writing experience for FQHC, hospitals, nonprofit organizations, schools, and local governmental agencies. Specific task experience in project management for construction and service delivery; master, business, and strategic planning; capital improvement management, land/building site design and development; media and governmental relations; budgeting and finance; capital campaigns (bonds and revenue enhancements); program evaluation; programming design, facilitation, and supervision; policy, economic, feasibility and ROI analysis.

SUMMARY OF GRANT WRITING

Grant writing experience includes proposals on behalf of human service, community service and health service agencies. Sixty-two percent success rate. Most recently working as a subcontractor for Gary Bess & Associates writing grants on behalf of over 20 FQHCs throughout California. Throughout 20 years, over $14m awarded (from $500 to $2.4m in value) and over 160 proposals written. Sample of high impact grants awarded:

- **WK Kellogg Foundation**, $2.4m, funded establishment and sustainability of a four county children's health program in poor, marginalized region
- **CDC/Avon Foundations**, $1.1m, funded 6 county women's mobile health screening program in rural area; recognized as CDC Heroes Program recipient
- **HHS Bureau of Primary Care**, Service Area Competition, $820k, fund expanded access to mental health and oral health services
- **USDA Rural Utilities Service**, $600k, tele-radiology equipment for 19 rural health clinics for immediate access to PACS
- **HHS Office of Rural Health Policy**, Rural Health Outreach Program, $540k, expand mental health services to isolated rural counties.

RECENT GRANT WRITING EXPERIENCE

A sample of recent FQHC client agencies (via subcontractor for Gary Bess & Associates) include: AAA Comprehensive Healthcare Inc, Aghaby Comprehensive Community Health Center, All-Inclusive Health Center, AltaMed Health Services Corporation, Antelope Valley CHC, Beverly Care, Buddhist Tzu Chi Medical Foundation, Celebrating Life CHC, Clinica Msr. Oscar A Romero CHC, Complete Care CHC, Inc., Comprehensive Community Health Centers, Inc., Davis Street CHC Inc, De Novo Health Care, Inc., Elica Health Centers, Families Together of Orange County, Family Health Care Centers of Greater Los Angeles, Inc., Friends Of Family Health Center, Hurtt Family CHC, JWCH Institute, Inc., Kedren Community Health Center, Inc., Mendocino Community Health Clinic, Inc., Men's Health Foundation of Los Angeles, Mission City Community Network, Inc., Peach Tree Healthcare, St. John's Well Child and Family Center, Inc., Southern California Medical Center, Tarzana CHC, Tender Care Community Clinic, Inc., Todos Para La Salud, Universal Community Health

Center, Via Care Community Health Center, Inc., Yehowa Medical Services. Grant type ranged from SAC and NAP, to HIV, USDA Rural, and COVID-specific.
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SUMMARY OF PROJECT MANAGEMENT

6/14 – 10/15 Alcona Health Centers, Lincoln Michigan

MI-Connect Network Grant

Type: Project Management, Planning Document Revisions

Co-manage six agency, 14 county health service project, implementing school-based oral health services and integrating behavioral health services into primary care clinic settings. QI/QA Committee chair, program manager supervision (6), coordinate with 5 of 6 agency CEOs to accomplish Work Plan goals and strategies. Contact: Nancy Spencer, Alcona Health Centers (FQHC) CEO.

4/11 - 6/15 Northeast Michigan Community Service Agency, Alpena Michigan

Northeast Michigan Children's Behavioral Health Initiative

Type: Project Management, Grant Writing and Economic Analysis

Manage 25+ agency, 4 county children's health service project, implementing school-based behavior health services into elementary and middle school settings. Implemented a children's advocacy center for abused children; school based behavioral health services at nine schools; in home parenting education interventions (Day One); and system of care wrap around services in four counties. Conducted SROI, financial projections, budget management, program evaluation management (in cooperation with University of Michigan School of Social Work), fund development (grant writing, fundraising). Contact: Multiple agency contacts available upon request.

1/15 – 3/15 Alcona Health Centers, Lincoln Michigan

Strategic Planning Report

Type: Planning Services

Coordinated strength, weakness, opportunity, threat exercise and analysis, and prepared written strategic planning report for a seven (7) site primary care FQHC clinic in northeast Michigan. Produced analysis and report in cooperation with senior management and fifteen-member Board of Directors for agency. Contact: Nancy Spencer, CEO.

1/11 – 4/11 Vermont Hospital Services & Support Network

VHSSN Workforce Demand Analysis

Type: Economic Analysis, Workforce Planning

Develop physician and allied health professions needs analysis by inventorying current supply, and project future demand based on current medical diagnosis code demand, demographics of service population and practitioner population, economic and population forecasts, and national health care workforce demand models. Contact: Jean Cotner, VP for Physician Relations, Porter Hospital, Middlebury, Vermont.

9/06 – 10/10 UofM Mid-Michigan Medical Center, Alpena Michigan

Bi-Annual Community Survey Coordination

Type: Planning Services, Data Analysis

Manage community perception phone survey in 24-zip code area, with base population of 77,000, sample of 5056 households. Responsible for survey instrument design, control for bias, ensuring highest confidence level possible, manage (recruit,

hire, supervise) phone canvassing staff, oversee data input, data tabulation and cross tabulations, preparation of final report. Coordinated every two (2) years. Contact: Chuck Sherwin, CEO.

6/10 – 8/10 Alcona Health Centers, Lincoln Michigan

SWOT Analysis and Strategic Planning Report

Type: Planning Services

Coordinated strength, weakness, opportunity, threat exercise and analysis, and prepared written strategic planning report for a seven (7) site primary care FQHC clinic in northern Michigan. Developed analysis and report in cooperation with senior management and fifteen-member Board of Directors for agency. Contact: Nancy Spencer, CEO.

5/10 - 6/10 UofM Mid-Michigan Medical Center, Alpena Michigan

Marketing Plan Development

Type: Planning Services

Developed key elements of marketing plan for public, nonprofit health care provider, including demographic, health indicator, service and financial performance analysis, as well as market share research and performance benchmark data. Contact: Chuck Sherwin, CEO.

4/10 – 6/10 Alpena Orthopedic Associates, Alpena Michigan

Service Line Profitability Analysis and Report

Type: Economic Analysis, ROI

Collected procedure, medical and financial data in the preparation of a comprehensive report on profitability of clinical service line based on a one-year reporting period. Accounting included labor, material, equipment and space allocation by procedure. Report offered two perspectives: by physician and by procedure code. Contact: Chuck Sherwin, CEO.

5/09 – 10/09 Alcona Elementary School, Lincoln Michigan

School-Based Health Clinic Development

Type: Planning Services

Coordinated with the Alcona County Community Schools, Alcona Elementary School, multiple health care partners and community agencies to develop a concept for and construction of a school-based health clinic. Coordinated public input, focus groups; researched options for operations; developed service plan, project budget and grant proposal for state funding. Project successful and in operation today, providing primary care and behavioral health services to elementary-aged children. Contact: Nancy Spencer, Executive Director.

MULTI AGENCY HEALTH PROJECT EXAMPLE

Co-Agency Health Projects

Type: Fund Development

Both in 2005 and in 2009, developed project concepts and acquired funding for community behavioral health services for northeast Michigan agencies, patients, clients and communities, including:

1. *Clinic and Hospital Partnership*. Alcona Health Centers, Thunder Bay Community Health Services, and Alpena Regional Medical Centers combined effort to establish and expand behavioral health care in regional clinics, including the placement of psychiatrists in the community clinic setting.

Funding acquired through US Health and Human Services, $650k for three years.

2. *22 Agency Children's Behavioral Health Outreach*. Facilitated the development of a four component, comprehensive children's behavioral health program, including system of care, parenting education, school-based clinics, and child advocacy program. Funding acquired through WK Kellogg Foundation, $2.4m, four years grant.
3. *Medical School-Hospital Partnership*. Initiated discussions, meetings and facilitated eventual formal agreement of partnership between Central Michigan University School of Medicine and UofM Mid-Michigan Medical Center creating internship and residency program in rural, isolated northeast Michigan.

EDUCATION

University of Michigan, Ann Arbor, MI
MPA, Horace H. Rackham Graduate School, master of public administration
Thesis: "Development Impact Fees in California: An Analysis of AB 1600, the Mitigation Fee Act, and Recommended Amendments"

University of California, Davis, CA
BA, International Relations, comparative public policy, emphasis in economics and int'l health policy